



Logistex provide automated materials handling and software (WMS) solutions for warehousing operations and we are currently seeking a

Business Development Manager

Are you a results-driven professional with a passion for growth? Do you want to be part of a dynamic, progressive, and forward-thinking team? At Logistex, we're on an exciting journey after securing our largest order to date, and we're looking for a Business Development Manager to help us continue driving that success.

Why Logistex?

We are a leading, fast-growing company specializing in cutting-edge automation and warehouse solutions. As an Employee-Owned Trust, our team is at the heart of everything we do, with a commitment to innovation, quality, and customer satisfaction. This is a unique opportunity to join a thriving organization where your contributions will directly impact our future.

What we offer:

- Competitive salary with commission—earn what you deserve!
- Company car or generous car allowance
- Private Medical Insurance (PMI) for your health and well-being
- 25 days holiday plus bank holidays for a great work-life balance
- A supportive and progressive team environment, where your ideas are valued
- The chance to work in an employee-owned company where everyone has a stake in our success

About the role:

As a Business Development Manager, you will be instrumental in expanding our client base, forging long-term partnerships, and increasing revenue. You'll work closely with our leadership team to identify new opportunities, develop strategies for business growth, and help shape the future of Logistex as we continue to innovate and push the boundaries of warehouse automation.

Key responsibilities:

- Identify and engage new business opportunities across key sectors
- Build and maintain strong relationships with clients and partners
- Develop tailored proposals and solutions to meet client needs
- Work collaboratively with internal teams to ensure successful project delivery
- Meet and exceed sales targets, driving profitability and market share growth

Who you are:

- Proven track record in business development or sales, ideally within the logistics, automation, or technology sectors
- Strong communication and relationship-building skills
- Self-motivated with the ability to work autonomously and as part of a team
- Strategic thinker with a passion for driving growth and success

If you're ready to take the next step in your career and be part of a company that's shaping the future of logistics, we want to hear from you! Join us at Logistex, where innovation meets opportunity.

Apply now to be part of our exciting journey! Send your CV with a covering letter to

careers@logistex.com

Logistex is an **Equal Opportunities Employer**, committed to fostering an inclusive, diverse workplace where all individuals are valued and treated with respect. We welcome applicants from all backgrounds, believing that diversity drives innovation.