



Business Development Manager (Software Upgrades and Enhancements)

Reference number: 2020/06

Location: Kettering

Contract type: Permanent, full-time

Job purpose:

This is a fantastic opportunity to come and work for a growing company with an enviable portfolio of customers. We have an exciting opportunity for a Business Development Manager to join our Sales team in Kettering. Reporting to the Sales Director, this role will generate new business for the SUE business stream in line with the business growth targets. Projecting a professional image of Logistex you will hold the responsibility for SUE sales in the UK and Europe where you will be expected to identify and manage new leads simultaneously. You will be expected to research and investigate information to enable strategic decision-making by others.

To be successful in this role it is essential that you have the ability to manage client expectations (internal and external) and activities to ensure project success. You will be a self-motivate individual who is able to start and persist with specific course of action while exhibiting high motivation and a sense of urgency; willing to commit to long hours of work at key points where this becomes necessary. You must also hold a full, clean driving license.

Qualification:

Holding a Technical Degree is desirable

Salary & benefits: Competitive salary, 25 days holiday & bank holidays, option to buy extra holidays, pension, free parking and cycle to work Scheme.

Closing date: 27th March 2020

To apply: Please submit your CV and covering letter to careers@logistex.com

Logistex Ltd is an equal opportunities employer and will consider all applications on the basis of their relevant merits and abilities.

LOGISTEX LTD. | 2700 Kettering Parkway | Kettering | Northants | NN15 6XR | T: 01536 480600 | F: 01536 480700